

# Best year yet!

## LET'S GET CLEAR ON YOUR BUSINESS GOALS FOR THE YEAR

Setting goals for your business is critical and knowing what you want to achieve allows you to be intentional. It all begins with determining what you want to earn as an income and then you align your goals to achieve the success you desire. You choose which goals are most important to you, for example:

### GOAL IDEAS

- I will add new people to my network/customer base this year
- I will invest in education for my business
- I will work a specific amount of time/days on my business each week
- I will focus on a specific social media platform
- I will promote to a new level within my company
- I will exhibit at a specific amount of trade shows or vendor events
- I will grow a social media platform to a specific amount
- I will attend # of team meetings

2021 PERSONAL SALES GOAL:	2021 GROUP SALES GOAL:	# OF TEAM MEMBERS I WILL SPONSOR:	MY TEAM/DOWNLINE SPONSORING GOAL:
<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>

### Top 5 Personal Business Goals for 2021

Use the above list of goal ideas to get your started.

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### Top 5 Team Business Goals for 2021

Use the above list of goal ideas to get your started.

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**MY TOP 2021 GOAL IS:**

  
Belinda Ellsworth  
and STEP INTO SUCCESS

*Plan it out!* <https://stepintosuccess.com/2021Planner> Take those goals and put actions and timelines to them. 

Seeing a Year at a Glance is important for planning ahead. This calendar is for you to choose the 'must-do' events in each of the months and then you can use your weekly-daily 'to-dos' to help you to reach your goals.

**REMEMBER:** include important dates for the year. You'll want to make sure that you have those accounted for.

**JANUARY 2021**

**FEBRUARY 2021**

**MARCH 2021**

**APRIL 2021**

**MAY 2021**

**JUNE 2021**

**JULY 2021**

**AUGUST 2021**

**SEPTEMBER 2021**

**OCTOBER 2021**

**NOVEMBER 2021**

**DECEMBER 2021**



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**MY WORD OR THEME OF 2021 IS:**

<https://stepintosuccess.com/2021Planner>

**NEXT, take all these goals and place them throughout the Planner using both the monthly and weekly calenders.**